Executive Director Report

I would like to begin with a reminder to you that GMHA is a 501(c)(3) and that it was founded in 1926 by a group of horse enthusiasts who were visionary in recognizing that, if they did not work together to preserve and grow their community and their sport, no one would. This vision was revisited in May when the board collaborated in two strategic planning sessions and came away with a unanimous message: the future of GMHA is “Better not Bigger”. The mission statement was simplified and updated to read: “GMHA is dedicated to providing and maintaining opportunities for educational and competitive activities for diverse equestrian disciplines; emphasis is placed on equestrian trails preservation, horsemanship and youth education”.

I know from feedback I get that some of you feel that GMHA has lost sight of its’ original purpose, but I can tell you that it has not. Every penny we raise over and above the operating costs (such as insurance, onsite EMT’s, and property taxes!) goes towards maintenance of the site, and trails, so that they continue to exist for future generations.

Nowhere is this commitment to our mission more evident than in the GMHA easement program. This year alone Cyndy Kozara has worked to secure 14 new trails bringing the total of trails protected by easement to 23. As a ‘Horse Association’ we cannot easily legally secure multi-use trail easements but we have encouraged compatible user groups, such as snowmobilers and hikers, to secure their own easements on the ‘GMHA’ trails. And we are very proud that the educational aspect of our mission has benefited so many throughout the year. Every event run at GMHA motivates and encourages equestrians to strive to be better horsemen and women. In addition, Wheel and Ridge Runners, Junior Horsemanship Clinic, USEA Adult Camp, CVDA Camp, USEA Young Riders Camp, Pony Club rallies, the new Festival of Eventing clinic, and the Lucinda Green clinic provide targeted education to diverse groups. Attendance has been high in 2013, and the feedback has been overwhelmingly positive regarding the quality of instruction, the camaraderie of riding at GMHA, and the general enjoyment of coming to the Woodstock area.

The 2013 pre-season buildup was somewhat nerve-wracking. GMHA staff and board had to adapt to the a new Executive Director; Marty Hunt retired after 4 years of committed service to GMHA, including guiding the rebuilding of the facilities following Tropical Storm Irene and numerous other improvements. Marty was a hard act to follow. Secondly, GMHA was committed to the installation of the new geotextile-sand footing in all the arenas, a process which was initially hampered by the snow which hung around much longer than was convenient! The first show of the year, the CVDA Critique Day and Dressage Schooling Show

Continued on pg. 3...
Scholarship Funds

A total of $8,250 was generated from donors for the purpose of providing financial assistance to twelve qualifying students from the New England area, to participate in the Junior Horsemanship Clinic. Because of this scholarship money, these students from across New England were able to attend the Junior Horsemanship Clinic with their horses. We hope that future grants and donations will allow us to continue supporting young riders.

Eilleene Wilmot Award

Eilleene Wilmot and her husband Peyton purchased Birch Hill Farm in 1950 and lived there for nearly 40 years. Eilleene was a lifelong supporter of the sport of eventing and strongly advocated for supporting young people. In her memory, Birch Hill Farm generously sponsor an award which goes to the three top-placing riders competing in the Junior Preliminary division of the GMHA Festival of Eventing August Horse Trials. This year Katie Lichten took the first place $900 check, Emily Fields was awarded $600 for second, and $500 went to third place rider Caroline Martin.

New for 2014 – Birch Hill Youth Excellence Award

Starting in 2014, Birch Hill Farm will be offering a new award worth $2000 dollars in prize money to Junior riders competing at Training Level in USEF recognized horse trials. To be eligible for this award, riders must submit their three best scores, two from GMHA events, and one from any other event in USEA Area 1. Winners will be encouraged to use the awards to further their own and/or their horses' training with a view to becoming a more accomplished event rider.
Executive Director Report Continued...

had to be postponed and we were grateful to CVDA for their understanding and continued support.

Arena-based events kicked off in mid-May with the Driving Combined Test, and from there we never looked back. In every weather condition imaginable (sleet, wind, heavy rain, and baking sun) drivers and riders in all disciplines were unanimous in their praise of the new arena footing. Feedback from competitors, trainers and spectators was universally positive and support poured in resulting in donations totaling $127,000 of the $149,000 cost of the Footing Upgrade Project. Part of this was raised through events such as the spectacular lobster-and-champagne Homecoming Party run by Ruth Poulson in Florida, and the elegant Barbecue Lawn Party at the beautiful home of Jennifer and Tom Eddy in Massachusetts. The ability to have fun while working for a cause exemplifies the GMHA spirit. A second, and final, phase of the Cross Country Upgrade ran simultaneously with the Footing Upgrade, with our enthusiastic event supporters investing a further $26,000 in course improvements. Beginner Novice through Intermediate, GMHA is without doubt the go-to venue for eventers in the North East, as evidenced by the waitlist for every event.

Donations to the Annual fund were, however, significantly lower in 2013 as people gave to specific campaigns such as the Footing and Cross Country Upgrade projects. In 2014, it is intended that the Annual Fund be the only GMHA fundraising campaign. For those with a long-term vision, Planned Giving is an opportunity for supporters to pledge a part of their estate to GMHA by joining the Silver Stirrup Legacy Society. This year another nine people joined this special group bringing membership to 23. By doing so, they endorse what GMHA stands for, and commit to the preservation of this special, precious place.

Individual membership numbers increased in 2013, and business memberships were up for a third year in a row. This, coupled with excellent event entries and generous donations (and no natural disasters), meant that we were able to fund additional capital projects such as repainting the GMHA office building, and reroofing part of the historic Upwey barn. Additionally, we were able to continue to support the community. The GMHA grounds were made available, and staff assisted with fundraisers held by CVDA, Ride for the Cure, and High Horses Therapeutic Riding Center. Young riders received over $14,000 in grants and awards to participate in equestrian activities. Going forward, we will be looking to place emphasis on making GMHA accessible to even more people by building partnerships in the community.

In some ways, my first season at GMHA has been very much what I expected: challenging, exhausting, exciting and rewarding. In other ways, it has exceeded my expectations. The staff are outstanding in their work ethic, expertise and commitment. The passion and generosity of those associated with GMHA is overwhelming and the welcome and support I have received from everyone is humbling. I am looking forward to 2014 when GMHA will be even “Better, not Bigger”!

— Jane Rodd

### 2013 Membership Statistics

<table>
<thead>
<tr>
<th>Membership by Category</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Members</td>
<td>53</td>
</tr>
<tr>
<td>Individual</td>
<td>636</td>
</tr>
<tr>
<td>Lifetime</td>
<td>161</td>
</tr>
<tr>
<td>Family</td>
<td>429</td>
</tr>
<tr>
<td>Junior</td>
<td>147</td>
</tr>
<tr>
<td>Friends &amp; Supporters</td>
<td>19</td>
</tr>
<tr>
<td><strong>Total Members</strong></td>
<td><strong>1449</strong></td>
</tr>
</tbody>
</table>

* Increased from 1425 members in 2012.

Over 50 business members provide support to the GMHA by supplying funds or product for our use in exchange for advertising. There are various levels of membership available. Our diverse community of horse owners and members make the GMHA marketing efforts effective for the business members including St. J Auto, LandVest, SmartPak, Woodstock Inn, St. Pierre Sand/Gravel, Strafford Saddlery, Kedron Valley Inn, and others.
2013 Annual Fund Donors

Bob and Teta Anderson
Ky Anderson
David Angus
Alison Arter
Sandi Austin
Jill Barber Helmer
Brenda Barthelemy
Meg Bertolami
Sarah Blum
Pamela Bolek
Amy Borner
Alice Bradeen
Jane Bryden
Judith Buechner
Penny Butler
Timothy & Sharon Butterfield
Louise Calderwood
Jocelyn Cascio
Cynthia Catto
Disa Cheston
Jeannette Cole
Anne Conlin
Anne Craven
Ashley Crihfield
Greg & Catherine Crockett
Mary Crowe
Carleen Crummett
Charlene Cutforth
Gayle Davis
Chris Dayton
Mary Dickson
Donna Donaghy
Celia Donovan
Elizabeth Dow
Sasha Dow
Rochelle Duboff
Margaret Duprey
Tom & Jennifer Eddy
Denny Emerson
Gudrun Eriksson
Barbara Estey
John Evers
Fiduciary Trust Company Intl.
Field and Field PC
Jamie Fields
Barbara Fitch
James Foley
Patty Fredette
Barbara Freeman
NH Charitable Foundation
Freeman-Martian Family Fund
Pamela French
John Gerstmayr
S. Denise Gieseke
Karin Giordano
Denis Glaccum
Linda Glock
Jim Gornall
Curtis Green
Clare Grenier
Nathaniel Grew
Sarah Guy
Elizabeth Haartz & Walter Davis
Chester Halka
Laurie Hall
Anne Hambleton
Phyllis Hardgrove
Donna Harnsberger
C.D. (Buzz) Harrington
Nancy Hathaway
Gary Hawkins
Honora Haynes
Charles Haywood
Harold Hestnes
Chris Higgins
Mary Joan Hiltz
Lyn Howard
Cecilia Hoyt
Colleen Hubbard
Edith (Brucie) Hubbell
Deborah C. Hunt
Mary Hutchins
Adrienne Iorio
May Janiga
Carol Jarmy
Linda Johnson
Ray Johnson
Dana Jolley
Suzanne Joyal
Jenny Kimberly
Linda Kipperman
Nancy Kline
Eileen Koch
Anna Kolchinsky
Barbara Kowalski
McKenzie Krawczyk
David Lamb
Joanna Lasher
Joanne Lawton
Harold Lichten
Jan Lord
Peter MacEwen
Operations Acct Maine
Community Foundation
Barbara Maletz
Robin Malkiasian
Margo Maloney, DVM
Wendy Mancini
Janet Mayberry
McCollom Family Foundation
Katherine McHugh
Ann Miller
Bruce Miller
Scott Monahan
Richard Moon
Daniel Mullen
Tim Murray
Frederick Muzi
Network for Good
Pat Nichole
Hope Nicyper-Meryman
Susan Norman
Martha (Patsy) O’Brien
Susan O’Donoghue
Jane Osgood
Alston Osgood Wolf
Margaret Otzel
Jane Ashley Pakenham
Jean Pecor
Trail Projects in Review

Trail easement activity in the last year reflects the surge of interest in GMHA’s Trail and Open Space Preservation Program. Fourteen trails on five properties have been permanently protected for a grand total of 23 since the work began in late 2009. We have five commitments in hand for easements in the coming year and more projects of interest being pursued. Here is a reminder of our recent donors:

**LJ’s Other Trail**
Linda Johnson, West Windsor

**Reeves Trail**
Molly, Jane and Carlisle Spencer, West Windsor

**Caper Hill Farm Trails**
The Leslie Family of Caper Hill Farm, Reading and West Windsor

**Reeves Trail and Bonnie’s Trail**
Frank and Rosemary Moore, West Windsor

**Windfarm Trails**
Anonymous, Hartland

Deepest gratitude goes out to all of our Trail Donors...Thank you for your land legacy!

We are happy to report that trail maintenance needs in 2013 have been minimal! After an initial bout of saturated soils causing some downed trees in early summer and a few more this fall, the trails have held up beautifully. And more good news for Members Loop #5, a section of which has been closed off to riders for the last three years. After negotiating with the landowner through current real estate agency, LandVest, we now have written permission to resume equestrian riding through the former “Lady in the Swing” trail. A contractor has been hired to clear many fallen trees and brush hog. The trail will be reopened for 2014 and Members Loop #5 will once again be the long, lovely ride it always was. We plan to publish a NEW Members Loop Map on Tyvec paper for 2014!

Fran Peront  
Susan Perry  
Susan Peters  
Karl Pfister  
Amy Plavin  
Patricia Polk  
Faith Potorski  
Susan Provenzano  
Sheila (Mickey) Rathbun  
Jiffy Read-Caffrey  
Joan Reese  
Grace Reilly  
Dr. Daniel Rice III  
Frances Robinson  
Cathy Rousse  
Ward Rowley  
Anne Sanderson  
Carol Savage  
Mary Savidge  
Jack & Beverly Schofield  
Lucy Schreuer  
Janet Schurink  
Sue Schwaiger  
Merryl Scott  
Kathy Shultz  
Foley Sundstrom Foundation  
Significance Foundation  
Paul Silva  
James Sligar  
Laurence Smith  
Sarah C. (Sally) Smith  
Sarah Stableford  
Elizabeth Stanley, VMD  
Frederica Steinberg  
Kim Sterl  
Christine Stiller  
Charlotte Tate  
The Buchanan Family Foundation  
Marilyn Thomas  
Diane Thompson  
Pat Tracy  
David Tripple  
Edward Twardowski  
Darla Vaughn  
Lauren Waite  
Shawn Walker  
Paula Waters  
Robin Waters  
Brenda Waters, M.D.  
John Watson  
Fred Weremey

Lois Whidden  
Whitehall Foundation, Inc.  
Holly Willard  
Marilyn Williams  
Robert (Bob) Williamson, M.D.  
Linda Wondrack  
Woodstock Rotary Club  
John Woodward Poor
2013 Cross-Country Upgrade Project Donors

Bob & Teta Anderson
Anonymous
Heidi Beaumont
Barbara Cassani
Charlotte Pony Club
Disa Cheston
Paul Cirello
Susanna Colloredo-Mansfeld
Gayle Davis
The Disosway Foundation
The Eddy Family
Judy Eitler
Annie Eldridge
The Fields Family
Anne Getchell
John Greenbaum & Chris Eaton
Tig & Caroline Gregory
Thomas Gregory
Phyllis Hargrove
Anne Hennessey
Anne Hezey
Betsy Holdsworth
Toril & David Lambert
Lucy Boynton Lie
Ashley MacVaugh
Janet Mayberry
Pam McEnnis
Doug McGrarrah
Barton & Susan Merle-Smith
Daniel Meyers
Charles and Brooke Mohr
John Ohouse
Ann Pembroke
The Pingree Family
Will & Lucy Pingree
Bob & Mary Piro
Arabella Plum
Nat & Holly Pulsifer
Nancy Reale
Charlie Richey
Sarah Rivait
Setters’ Run Farm

Sponsors
St. J Auto
Strafford Saddlery
Yered Trailers
Tredstep Ireland
Straffen Saddlery/Romfh
Horze Ireland
Weatherbeeta USA
Horze Equestrian/
Straffen Saddlery
Kingdom Trailers
Daniel F. Stasz/
Northeast Survey Consultants
Friends of Edith
GMHA Adult Event Camp
George Cook
Setters’ Run Farm
Sally Stetson Design
Green Mountain
Coffee Roasters
Lucky’s Trailers
Jennifer Wills/
Inproject Solutions
Story & Dia Jenks
Birch Hill Farm
Tom Debevoise
South Woodstock Fire Station

Congratulations to our
Volunteer
of the Year

Cecilia Hoyt
Silver Stirrup Legacy Society

“Recognizing all those who have made a legacy gift to ensure a sustainable future.”

Our donor base for legacy gifts continues to grow and inspire others to do the same. If you have already remembered GMHA in your will or estate plan, please let us know by filling out a “Charitable Gift Intent Form,” available for downloading at http://www.gmhainc.org/planned-giving.html.

Thanks to all legacy donors for helping to support GMHA’s future.

2011
Willard Rhodes
John and Katharine Leslie

2012
Dr. Earle E. and Katherine Johnson
Eileene May Wilmot
H. Halsey Davis
Elizabeth F. Hill-Sweet
Dr. Dan and Carol Rice
Cecilia Lucia Hoyt
James L. Foley
Sally Fellows
Joe Gitterman
Dana S. Jolley
Anonymous I
Anonymous II

2013
Jocelyn Cascio
Anonymous III
Sue Achenbach
Kathy Hall
Frederick J. Weremey
Robin Malkasian
Dr. Kathleen M. Burr
Ruth K. Sudduth
Jane-Ashley Pakenham

Event Statistics

<table>
<thead>
<tr>
<th>Discipline</th>
<th>2012 # of Competitors</th>
<th>2013</th>
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<tbody>
<tr>
<td>Eventing</td>
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<td>914</td>
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<tr>
<td>Hunter/Jumper</td>
<td>683</td>
<td>678</td>
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<tr>
<td>Pleasure Riding</td>
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<td>191</td>
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<tr>
<td>Driving</td>
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<td>172</td>
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<td>Clinics</td>
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<td>138</td>
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<tr>
<td>Competitive Trail</td>
<td>260</td>
<td>313</td>
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<tr>
<td>Dressage</td>
<td>712</td>
<td>605</td>
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</table>

Our disciplines by the numbers
2013 Footing System Upgrade Project Donors

Ellen Abbott
Karen Abeyta
Carol Allen
Elise Ames
Bob and Teta Anderson
Carol Anderson
Nanette Sexton Artison
Stephanie Baer
Cheryl Berger
Carl Bessette
Black & White Dog LLC
Stuart Bohart
Amy Borner
Lucy Boynton-Lie
Amy Bresky
Adrienne Brownlee
Judith Buechner
Cecily Byrd
Jocelyn Cascio
Leslie Cashel, MD
Barbara Cassani
Claudia Centomini
Catherine (CeCe) Christenson
Joy Congdon
Kathryn Contarino
George Cook
Katherine Cooper
Robert Costello
Margaret Coulter
Holly Cressy-Davis
Mary Crowe
Linda Curtis
Central Vermont Dressage Assoc.
Dana Waters/Dark Horse Realty
Elizabeth Davidson
Carol Davis
Gayle Davis
Joan Del Genio
Anna Dieffenbach
Louise Duda
The Dunagan Foundation
Arthur Dudley
Tom & Jennifer Eddy
Shirley Fenner
Bruce Ferguson
Jennifer Ferree
Susan Fitton
John & Noreen Flanagan
Suzanne Fraser
Barbara Freeman
Dayna Gant
Lisa Geovjian
Lisa Gontle
Barbara Goulette
Brenda Green
Hope Greenfield
Natasha Grigg
Eileen Growald
Nancy Harrod
Jeffrey Hermanson
Harold Hestnes
Christopher Hickey
Bettina Hinckley
Mindy Hinsdale
Eva Marie Peterson
Cecilia Hoyt
Wendy Hunter-Higgins
Eric Husser
Barbara Iorfino
Adrienne Iorio
Clara Irvine
Robin Jacacci
Susan Jaccoma
Beth Jenkins
Brooke Gowdy Johnson
Mary Johnson
Matthew Raymond Johnson
Ray Johnson
Eileen Johnston
Betty Julien
Jane Karol
Norma Katz
Patricia Keenan
Lynne Allison Kimball-Davis
Jean Klaucke
Nancy Kline
Jeanette Kretchik
Candice Krist
Sarah Kuhn
Anne Kulak
Marcia Kulak
Richard Lamb
Virginia Lancaster
Ruth Sudduth/LandVest, Inc.
Mary Anne Laning
Thomas Lavell
Suzanne Lavoie
Ruth Lawler
Jack Leary
Frances Leidy
Dr. Allen Leslie
Susan Linscott
Ann & Ron Scott/Lochearn Camp,
Leslie Longueil
Marianne Lorenzen
Robin Lubert
Michele Marrin
Peter Martin
Sally McAlister
Sharon McCusker
Katherine McHugh
Kristin McLallen
William McMullin
Michael Meeler
M. Michael Meller
Susan Michalek
Barbara Miles
Bruce Miller
Marion Miller
Teri Miller
Laura Mitchell
Sandra Mowry
Karen Neuschafer
New England Dressage Association
Martha (Patsy) O’Brien
John Ohaus
Arlene Page
Michael Page
Leslie Palos
Anna Hope Payson
Sharon Pearson
Jean Pecor
Susan Perry
Pfizer Foundation
Lucy Pingree
Candace Platz
Arabella Plum
Faith Potorski
Other Donations

In Memory of, Trail Fund, General Donations, In-Kind Donations

Caroline Akins
Bob and Teta Anderson
Tiffany Batterton
Cheryl Bedard
Julie Bonenfant
Helen Boynton
Barbara Brown
Jennifer Burkhardt
Elizabeth L. W. Caperton
Jocelyn Cascio
Cynthia Catto
Phyllis Cervelli
Cornelia Clark Roberts
Patricia Cook
Anne Craven
Charlene Cutforth
Elizabeth (Lisa) Darden
Dark Horse Realty/Dana Waters
The Disosway Foundation
Carl Edwards
FAO Schwartz Family Foundation
Frederick O.J. Muzi Foundation
Judith Eyres Goodwin
Lisa Ferneau
Brian & Nancy Flynn
Dayna Gant
Megan Gardiner
Frieda Garrison
Peter Gaudette
Terry Geoghegan
Barbara Gerstner
Joe Gitterman
Shirley Golder
Carol Grant
David Greenwald Charitable Trust
Terry Griffin
Benjamin Guy
Sarah Guy
Debbie Hamilton
Christopher Hasty
Kathleen Hoisington
Mary Lou Howard
Carol Ann Howe
Cynthia Hybels Johnson

Ray Johnson
Anne and Jay Kirby
Virginia Lancaster
Ruth Lawler
William Lyles Carr III
Linda Machiz-Kilimonis
Janet Mackenzie
Betsey Maling
Elizabeth Minot
The McCormich Group Inc.
Frederick Muzi
Helen Naylor
Eric Morse Needham Bank
Susan Amendola Norfolk Hunt
Pony Club
Laurie Penfield Fichter
Marianne Pettit
Catherine Piemonte
Carolyn Pope
David Powers
Dinah Rojek
Rae Paige Schwarz
Shelburne Vineyard
Cynthia Sheldon
Joe Silva
Bayne Stevenson
Ann Sullivan
David and Penny Swan
Lucy Swan
Jay S. Tracy, Jr
USEA Area I
Vermont Community Foundation
Vermont Equine Riding
& Driving Association
Paulette Watson
Melinda Weschler
Ann Whalen
Kim Whitney
John Woodward Poor
Caroline Young
2013 Volunteers

GMHA sincerely thanks all of our volunteers for their hard work this season.

L. Annah Abbott
Susan Achenbach
Barbara Ackley
Lee Alexander
Lori Allen
Leona Anastasi
Alice Andrews
Linda Angstadt
Jennifer Anttonen
James Axten
Joy Axten
Cindy Baehr
Jane Bailey
Jill Barber Helmer
Beth Barna
Toby Bartlett
Cindy Bateman
Cindy Baumann
Melissa Baumann
Justin Bennett
Meg Bertolami
Ludy Biddle
Marlene Bottesi
Hannah Bowen
Alice Bradeen
Walter Bradeen
Kelly Bragg
Kate Brassel
Hannah Brown
Robert Bryant
Julie Burchstead
Shannon Buskey
Louise Calderwood
Kathy Callan-Rondeau
Ashley Cate
Cynthia Catto
Elizabeth Celtrick
Disa Cheston
Catherine (CeCe) Christenson
Patricia Christman
Gaynor Coassin
Pierre Colin
Paula Colt
Katherine Cooper
Mary Ann Crandall
Vivian Creigh
Ashley Crihfield
Carleen Crummett
Gayle Davis
Walter Davis
Linda Diggins
Jennifer Dionne
Deborah Donahue
Celia Donovan
Cindy Lou Dougherty
Connie Dowse
Eileen Duffy
Jessica Ebzery
Gibbs Eddy
Jennifer Eddy
Clarissa Edelston
Heidi Edmunds
Gudrun Eriksson
Barbara Estey
Charlotte Faccio
Mollie Faccio
Kathleen & Rick Fallon
Ruth Ferland
Emily Fields
Jamie Fields
Maddy Fields
Jennifer Fitch
Cathy Fobes
Nancy Folbre
Carol Frank
Lynn Freeman
Dayna Gant
Joanna Garbisch
Nancy Gaynor
Barbara Gerstner
Liz Gesler
Linda Glock
Ellin Goetz
Irene Gold
Kristin Gonyan
Harriet Goodwin
Jim Gornall
Barbara Goulette
Susan Greenall
Alex Greene
Nathaniel Grew
Wilson Groves
Mary Gulbrandsen
Betz Haartz
Anne Hablitzel
Beth Hackett
Kathy Hall
Anne Hambleton
June Hamel
Susan Hardy
Anne Harper
Jean Harvey
Anne Hennessey
Elizabeth Hicks
Rebecca Hicks
Chris Higgins
Avril Howe
Cecilia Hoyt
G. Perry Hudkins
Hayley Hudson
Joan Hudson
Taylor Hull
Judy Hunt
Martha Hunt
Carole Hunter
Wendy Hunter-Higgins
Bonnie Hurton
Mary Hutchins
Jean Hyde
Patty Hyypa
Janet Spangler
Megan Jenks
Elaine Johnson
Linda Johnson
Ray Johnson
Elaine Johnston
Norma Katz
Lisa Keeley
Morgan Kempe
Chip Kendall
Kathryn Kilguss
Jenny Kimberly
Linda Kipperman
Debbie Klene
Nancy Kline
We apologize if any names were accidentally omitted from this report.
The GMHA Financial Picture

ANALYSIS OF REVENUE SOURCES

UNAUDITED

INCOME PIE CHART*

Event Income 65%
Donations & Grants 19%
Membership Dues 9%
Magazine/Seasonal Program/Web Site Income 3%
Special Event Income (Raffle & Chef's Night) 2%
Merchandise Sales 1%
Investment Income 1%

11 months ending 09/30/12
Donations & Grants $259,939
Membership Dues 119,968
Magazine/Seasonal Program/Web Site Income 3,333
Special Event Income (Raffle & Chef's Night) 27,665
Merchandise Sales 11,979
Rental Property Income 7,927
Miscellaneous Income 2,056
Investment Income 57,670
Event Income 858,434

TOTAL $1,321,211

11 months ending 09/30/11
Donations & Grants $440,049
Membership Dues 114,082
Magazine/Seasonal Program/Web Site Income 3,188
Special Event Income (Raffle & Chef's Night) 46,259
Merchandise Sales 8,888
Rental Property Income 9,042
Miscellaneous Income 3,052
Investment Income 179,511
Event Income 756,091

TOTAL $1,503,159

AMOUNT CHANGE % CHANGE
($180,210) -40.95%
$5,882 5.16%
$145 4.55%
($18,594) -40.20%
$7,094 34.42%
($1,115) -12.33%
($3,959) -31.32%
($34,541) -60.91%
$102,343 13.54%
($173,948) -11.37%

ANALYSIS OF EXPENSES

UNAUDITED

EXPENSES PIE CHART*

Event Expense 30%
Grant & Scholarship Expenses 10%
General & Administrative Expense 40%
Interest Expense 0%
Investment Account Fees 0%
Facility & Grounds Expenses 20%
Cost of Merchandise Sold 2%
Magazine/Seasonal Program Expenses 1%
Other Communication & Marketing Expenses 1%
Rental Property Expenses 1%

11 months ending 09/30/12
General & Administrative Expenses $311,962
Grant & Scholarship Expenses 0
Event Expenses 375,000
Magazine/Seasonal Program Expenses 17,999
Cost of Merchandise Sold 8,151
Other Communication & Marketing Expenses 25,075
Rental Property Expenses 12,066
Facility & Grounds Expenses 184,059
Buildings & Equipment Depreciation 123,673
Interest Expense 531
Investment Account Fees 5,689

TOTAL $1,265,696

11 months ending 09/30/11
General & Administrative Expenses $441,579
Grant & Scholarship Expenses 1,325
Event Expenses 336,828
Magazine/Seasonal Program Expenses 23,273
Cost of Merchandise Sold 5,573
Other Communication & Marketing Expenses 22,261
Rental Property Expenses 6,689
Facility & Grounds Expenses 306,782
Buildings & Equipment Depreciation 289,748
Interest Expense 1,454
Investment Account Fees 6,902

TOTAL $1,477,281

AMOUNT CHANGE % CHANGE
$70,383 15.94%
($1,325) -100.00%
$38,172 11.59%
($5,274) -22.66%
$2,578 46.26%
$2,814 12.64%
$6,277 93.84%
($123,132) -59.81%
$28,748 30.28%
($523) -16.48%
($483) -13.70%

TOTAL $18,415 1.48%